

THE ALL INDIA PLASTICS MANUFACTURERS' ASSOCIATION

AIPMA House, A-52, Road No. 1, M.I.D.C., Marol, Andheri (East), Mumbai - 400 093, India.
Phone : +91 - 22 6777 8899 (30 Lines), 2835 2511 / 2835 2512
Fax : +91 - 22 - 2821 6390 • E-mail : office@aipma.net • Website : www.aipma.net

OFFICE BEARERS :

JAGAT KILLAWALA
President

CHANDRAKANT TURAKHIA
Senior Vice President

KISHORE SAMPAT
Vice President - Finance

MAYUR D. SHAH
Vice President (West Zone)

LALIT KUMAR SINGH
Vice President (North Zone)

ANIL REDDY VENNAM
Vice President (South Zone)

ASHOK AGARWAL
Vice President (East Zone)

North Zone :
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Gurugram, Haryana - 122 016.
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South Zone :
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East Zone :
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West Zone :
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Cinema, Next to Hotel Novotel,
Ahmedabad - 380 015.
Tel No.: 079 2970 5124
maulik@aipma.net

1st July, 2020

Ref. No. AIPMA/RC/2020-763

To

Shri Shashi Shanker

Chairman & Managing Director,

Mangalore Refinery and Petrochemicals Limited,

Kuthethoor PO, Via Katipalla,

Mangalore -575030

Subject: Request you to kindly increase, smoothen, regularize and ensure continuous supply of polymers for the plastics processing industry

Respected Sir,

Greetings from The All India Plastic Manufacturers' Association (AIPMA)

As you may be aware, AIPMA is the oldest and largest Industry body representing more than 22000 plastics units in the country. We are representing the Indian plastic manufacturing industry at various Governmental, national and international forums regarding the issues faced by them as well as for their overall welfare and development.

The global plastic industry is growing at a greater pace and the per capita consumption of an average Indian is increasing. This is a very promising sector with growth almost 15% on an average year on year in various forms contributing to the local as well as global economy, revenue in the forms of direct & indirect taxes, foreign exchange and generating huge employment opportunities directly and indirectly.

The plastic manufacturers are contributing greatly to the GDP and still there is still tremendous scope for growth and expansion which will boost to our national economy, generate employment opportunities and growth with over all national development and the main area is the Western Region namely Gujarat, Maharashtra, Union territories of Dadra & Nagar Haveli and Daman & Diu which is the main plastic manufacturing belt of India.

Sir, we would like to bring to your kind notice that there is inefficient supply and acute shortage of raw materials produced by domestic petrochemical companies who are dependent on a very selected few distributors/agents (DCA) in the region who are controlling the supply of the same due to various reasons like their hesitation for growth due to the slow national economic scenario, internal disputes, their own limited capital, personal reasons among others.



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At the moment, there are only one or two distributors/agents (DCA) representing the companies in the region since over a decade which is not sufficient as compared to current requirements as well as the growth of the sector.

This situation is being manipulated and taken advantage of the private companies, big local traders and importers who are filling in the gap of demand and supply but are also hoarding the materials to create a shortage of supply for their own vested interests. This situation is not in the interest of not only the domestic plastic industry but also the national interest along with the Government of India Undertakings as mentioned above since this situation is hampering the growth potential.

Sir, we are proud to use Indian made raw materials especially by Government of India Undertakings and support our Hon'ble Prime Minister- Shri Narendra Modi Ji's ambition for "MADE IN INDIA, MAKE IN INDIA and MAKE FOR INDIA". The initiative will also help the Micro, Small and Medium Scale Enterprises and spearhead the recent call and vision of making our Indian industry and country "ATMA NIRBHAR BHARAT".

Hence we request you to kindly increase, smoothen, regularize and ensure continuous supply of polymers for the industry especially in this belt by increasing the number of distributors/agents (DCA) or any other way as you deem fit. This will also drastically reduce the inventory costs of the petrochemical companies. This initiative will also be very helpful and profitable for the Govt of India Undertakings, domestic plastic manufacturers as well as the national economy resulting in a WIN-WIN situation for all especially in the current weak economic scenario.

Sir, we shall be happy to provide you any further information as needed and assure our full cooperation in order to achieve our common goal of inclusive development and growth.

We look forwards to your kind support for the same and oblige.

Thanking You.

Yours faithfully,

Jagat Killawala
President
For The All India Plastics Manufacturers' Association

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1st July, 2020

Ref. No. AIPMA/RC/2020-759

To
Shri Manoj Jain
Chairman & Managing Director,
GAIL India Limited, Gail Bhawan,
16 Bhikaji Cama Place,
RK Puram, New Delhi - 110066

Subject: Request you to kindly increase, smoothen, regularize and ensure continuous supply of polymers for the plastics processing industry

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1st July, 2020

Ref. No. AIPMA/RC/2020-760

To
Shri Sanjiv Singh
Chairman & Managing Director,
Indian Oil Corporation Limited,
Indian Oil Corporation Building,
3079/3, Sadiq Nagar, JB Tito Marg,
New Delhi - 110049

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